

PART VII - BID TABULATION

BID NO. 2537

The undersigned submits the following bid for furnishing goods or services according to all provisions set forth in Parts I through VI of this contract.

<u>DESCRIPTION</u>	<u>QUANTITY</u>	<u>UNIT PRICE</u>	<u>BASE BID</u>
Kiln Dried Rock Salt Coarse Grade	300 tons	<u>116.00</u>	\$ <u>34,800.00</u>
	Washington State Sales Tax - 8.2%		\$ <u>2,853.60</u>
	TOTAL BASE BID		\$ <u>37,653.60</u>

Price reduction per ton \$ 36.00 (minimum 25 tons) picked up at vendor site. (\$80.00 FOB DEPOT)

Site address MOSES LAKE, WA

NOTE: Failure to acknowledge receipt of Addendum will render the bid non-responsive and therefore void.

ADDENDUM:

Bidder shall insert number of each Addendum received. If no addendum received, please mark "NONE".

No. _____ Dated: _____ No. _____ Dated: _____

Delivery shall be 7 DAYS after receipt of order. It is acknowledged that the documents enclosed are hereby incorporated by reference and upon award constitute a contract between the undersigned and the County of Clark. Vendor certifies that he has not entered into any agreement whatsoever to fix or maintain prices or competition with respect to this contract.

Bids submitted without a signature below will be rejected.

FIRM NAME North American Salt Co., A, Compass Minerals Co.

BY Sean Lierz (Print Name) SEAN LIERZ

ADDRESS 9900 N. 7094th St, Ste 600 CITY & STATE Overland Park, KS ZIP 66210

DATE 11/5/09 TELE. NO (800) 323-1641 FAX NO. (913) 338-7945

NOTE: For this contract, we will use Local City/County sales and Use Tax Code Number _____ Federal Tax ID: _____ UBI Number: _____ OMWBE Certification # _____

PART IV - SPECIAL PROVISIONS

BID NO. 2537

1. Unless specified differently elsewhere within these specifications, prices bid shall be firm fixed and shall be the maximum as set forth for the duration of the contract period. Any price declines at the manufacturer's level shall be reflected in a reduction of the contract price to the County effective immediately.
2. This contract shall be for a period commencing on the 11th day of NOVEMBER, 2009, and terminating on the 30th day of APRIL, 2010. **No dates noted above signifies that contract dates will be established following bid award.**
3. All withdrawals shall be made by purchase orders issued by Clark County. No shipments shall be made unless so authorized.
4. Shipping instruction, F.O.B. destination including inside or job site, shall be in force unless detailed hereunder:
5. Items bid will be carried in stock, or be available for delivery, within 7 ² days after receipt of order.
6. Estimated dollar amount of contract \$ N/A approximate.

Quantity amount of contract N/A

If indicated, the above dollar and/or quantity amounts noted above for this contract are estimates only and do not signify a firm commitment to purchase. Contract withdrawals may exceed or be less than the amount hereby estimated above.

7. The following factors, in combination but not limited to, will be considered in awarding the contract. The listing hereunder is not necessarily the order of importance.
 - A. Quality and conformance to specification.
 - B. Ability of bidder to render satisfactory service in this instance.
 - C. Prices.
 - D. Bidding firm's previous record of performance and service.
 - E. Representation to call upon and consult with using departments.

Except as modified in later sections of this specification, Clark County reserves the right to award bids in the best interest of the County, whether on a total basis or on any item individually, whichever will insure the greatest benefit to the County, special provisions notwithstanding. The bidding firm shall state whether it is bidding all or nothing.

**ACTION BY WRITTEN CONSENT
OF THE BOARD OF DIRECTORS
OF
NORTH AMERICAN SALT COMPANY**

Dated and Effective as of July 6, 2009

The undersigned, being the sole member of the Board of Directors of North American Salt Company, a Delaware corporation (the "Company"), hereby consents to the adoption of the following resolutions pursuant to Section 141(f) of the General Corporation Law of the State of Delaware.

WHEREAS, from time to time it is necessary for managers in the Highway Sales Department to sign documents on behalf of the Company that are required to complete sales transactions in their territories;


NOW, THEREFORE, BE IT RESOLVED, that the following named individuals be, and each of them hereby is, authorized on behalf of the Company, to sign (up to the applicable authority level under the Company's Delegation of Authority Policy) bids, performance bonds and/or contracts for the sale of sodium chloride, and any other documents which, in his or her opinion, are necessary, appropriate or desirable in order to effectuate the purposes and intent of the foregoing:

Keith Clark	Vice President and General Manager, North American Highway
G.O. Young	Vice President, North American Rock Salt Deicing
Jon Schnieders	Director of Sales, North American Rock Salt
Patrick Heenan	Director of Rock Salt and Chemical Sales
Sean Lierz	Senior Highway Sales Manager
Lisa Pruitt	Highway Sales Support Manager
Linda Winter	Senior Highway Sales Manager
Jeremy Henak	Chemical/Industrial Sales Manager
Jason Bagley	Business Manager, Specialty Products
Michelle Daum	Western Sales Manager, Specialty Products
David Furbeck	Eastern Sales Manager, Specialty Products

FURTHER RESOLVED, that all actions heretofore taken by the aforementioned, for and on behalf of the Company, are hereby ratified, approved and confirmed in all respects.

IN WITNESS WHEREOF, the undersigned, being the sole director of the Company, has executed this consent as of the day and year first written above.

By: _____


Angelo C. Brisimitzakis
Sole Director of North American Salt Company



9900 West 109th Street – Suite 600
 Overland Park, Kansas 66210
 Phone 800-323-1641 Fax 800-338-7945

QWIKSALT

PRODUCTION LOCATION

Ogden, Utah

PRODUCT DESCRIPTION

Solar Salt produced by standard solar evaporation technology from the Great Salt Lake in Utah. The salt is washed for removal of impurities, dewatered, selectively screened to insure this special gradation of salt, admixed with magnesium chloride and sodium ferrocyanide, and quality control tested.

TYPICAL SCREEN ANALYSIS

Retained and Cumulative

U.S.S Mesh	Tyler Mesh	Open. (In.)	Ret. %	Range %	Cum. %	Range %
3/8		0.371	0.8	0-3	0.8	0-3
1/4		0.250	5.6	1-10	6.4	0-13
4	4	0.1870	10.1	5-15	16.5	6-27
8	8	0.0937	40.5	36-45	57.0	44-70
16	14	0.0469	32.1	20-44	89.1	87-91
30	28	0.0234	9.0	7-11	98.2	97-100
Pan	Pan		1.8	1-3	100.0	

Average Particle Size 0.110 inches (7.3 mesh)

PHYSICAL PROPERTIES

Bulk Density 72 lbs/cubic foot

Chemical Analysis		Typical	
Sodium Chloride	NaCl (%)		98.50
Magnesium Chloride	MgCl ₂ (%)		0.40
Moisture	(%)		3.50
Water Insolubles	ppm		1000

METHOD OF ANALYSIS

American Society for Testing and Materials Procedure E534. All other testing is from North American Salt's internal quality control procedures, which are available upon request.

ADMIXTURE

Maximum 200 parts per million sodium ferrocyanide (YPS) added to prevent caking. A maximum of 4000 parts per million of magnesium chloride is added as an anti-freezing agent.

Product Description and Codes	UPC code	Product Code
Bulk		85051

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MATERIAL SAFETY DATA SHEET

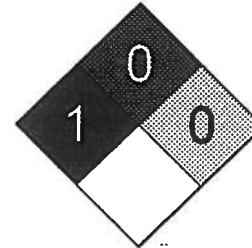
1. Product and Company Identification

Product Name Sodium Chloride, Salt
CAS # 7647-14-5
Product use De-icer. General industrial and water softening/conditioning purposes.
Manufacturer North American Salt Company
 9900 West 109th St., Suite 600
 Overland Park, KS 66210 US
 Phone: 913-344-9200

Supplier Compass Minerals International
 9900 West 109th Street, Suite 600
 Overland Park, KS 66210 US
 Phone: 913-344-9200
 Website: www.compassminerals.com

LEGEND HMIS/NFPA	
Severe	4
Serious	3
Moderate	2
Slight	1
Minimal	0

Health	/ 1
Flammability	0
Physical Hazard	0
Personal Protection	E



2. Hazards Identification

Emergency overview CAUTION
EYE AND SKIN IRRITANT.

Potential short term health effects

Routes of exposure Eye, Skin contact, Inhalation, Ingestion.

Eyes May cause irritation.

Skin May cause irritation.

Inhalation Dusts of this product may cause irritation of the nose, throat, and respiratory tract.

Ingestion May cause stomach distress, nausea or vomiting.

Target organs Eyes. Skin. Respiratory system.

Chronic effects Prolonged or repeated exposure can cause drying, defatting and dermatitis.

Signs and symptoms Symptoms may include redness, edema, drying, defatting and cracking of the skin. Symptoms of overexposure may be headache, dizziness, tiredness, nausea and vomiting.

3. Composition / Information on Ingredients

Ingredient(s)	CAS #	Percent
Sodium chloride	7647-14-5	60 - 100

4. First Aid Measures

First aid procedures

Eye contact Flush with cool water. Remove contact lenses, if applicable, and continue flushing. Obtain medical attention if irritation persists.

Skin contact Brush away excess of dry material. Flush with water. Obtain medical attention if irritation persists.

Inhalation If symptoms develop move victim to fresh air. If symptoms persist, obtain medical attention.

Ingestion Do not induce vomiting. Rinse mouth with water, then drink one or two glasses of water. Obtain medical attention. Never give anything by mouth if victim is unconscious, or is convulsing.

Notes to physician Symptoms may be delayed.

General advice None Available.

5. Fire Fighting Measures

Flammable properties Not flammable by WHMIS/OSHA criteria.. May be combustible at high temperatures.....

Extinguishing media**Suitable extinguishing media** Treat for surrounding material.**Unsuitable extinguishing media** Not available**Protection of firefighters****Specific hazards arising from the chemical** Not available**Protective equipment for firefighters** Firefighters should wear full protective clothing including self contained breathing apparatus.**6. Accidental Release Measures****Personal precautions**

Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements.

Methods for containment

None necessary.

Methods for cleaning up

Before attempting clean up, refer to hazard data given above. Use broom or dry vacuum to collect material for proper disposal without raising dust. Finish cleaning by spreading water on the contaminated surface and dispose of according to local and regional authority requirements.

7. Handling and Storage**Handling**

Avoid breathing dusts from this material.

Storage

Keep out of reach of children. Keep containers tightly closed in a cool, well-ventilated place.

8. Exposure Controls / Personal Protection**Exposure limits****Ingredient(s)****Exposure Limits**

Sodium chloride

ACGIH-TLV

Not established

OSHA-PEL

Not established

Engineering controls

TWA PEL: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, OSHA (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates Not Otherwise Regulated (PNOR): 5mg/cu.m. Respirable Dust 8-Hour TWA PEL, 15mg/cu.m. Total Dust 8-Hour TWA PEL.

TWA TLV: No specific limits have been established for sodium chloride (a soluble substance). As a guideline, ACGIH (United States) has established the following limits which are generally recognized for inert or nuisance dust. Particulates (insolubles) Not Otherwise Classified (PNOC): 10mg/cu.m. Inhalable Particulate 8-Hours TWA TLV, 3mg/cu.m. Respirable Particulate TWA TLV.

Use process enclosures, local exhaust ventilation, or other engineering controls to control airborne levels below recommended exposure limits. If user operations generate dust, fumes, or mist, use ventilation to keep exposure to airborne contaminants below the exposure limit.

Personal protective equipment**Eye / face protection**

Safety glasses.

Hand protection

Rubber gloves. Confirm with a reputable supplier first.

Skin and body protection

As required by employer code.

Respiratory protection

Where exposure guideline levels may be exceeded, use an approved NIOSH respirator or NIOSH-approved filtering facepiece.

General hygiene considerations

Handle in accordance with good industrial hygiene and safety practice. When using do not eat or drink. Wash hands before breaks and immediately after handling the product.

9. Physical & Chemical Properties**Appearance**

Crystalline.

Color

White

Form

Crystals

Odor

Odorless.

Odor threshold	Not available
Physical state	Solid
pH	6 - 8 (Neutral)
Melting point	800.9 °C (1473.8 °F)
Freezing point	Not available
Boiling point	1413 °C (2575.4 °F)
Flash point	Not available
Evaporation rate	Not available
Flammability limits in air, lower, % by volume	Not applicable
Flammability limits in air, upper, % by volume	Not applicable
Vapor pressure	0.1 kPa (1 mmHg) @ 865°C
Vapor density	Not applicable
Specific gravity	2.17 (H2O = 1)
Relative density	2.17 g/cm3
Octanol/water coefficient	Not available
Solubility (H2O)	36g/100g H2O @ 20°C
Auto-ignition temperature	Not available
Viscosity	Not applicable
Percent volatile	0 % w/w
Molecular weight	58.4400 g/mole
Molecular formula	NaCl

10. Chemical Stability & Reactivity Information

Chemical stability	Stable under recommended storage conditions.
Conditions to avoid	Do not mix with incompatible materials.
Incompatible materials	Reactive with oxidizing agents, acids, lithium, bromine trifluoride.
Hazardous decomposition products	May include and are not limited to: Chlorine, sodium oxides
Possibility of hazardous reactions	Hazardous polymerization does not occur.

11. Toxicological Information

Component analysis - LC50

Ingredient(s)	LC50
Sodium chloride	> 21000 mg/m3 rat

Component analysis - Oral LD50

Ingredient(s)	LD50
Sodium chloride	3000 mg/kg rat

Effects of acute exposure

Eye	May cause irritation.
Skin	May cause irritation.
Inhalation	Dusts of this product may cause irritation of the nose, throat, and respiratory tract.
Ingestion	May cause stomach distress, nausea or vomiting.
Sensitization	Not classified or listed by IARC, NTP, OSHA and ACGIH.
Chronic effects	Not classified or listed by IARC, NTP, OSHA and ACGIH.
Carcinogenicity	Not classified or listed by IARC, NTP, OSHA and ACGIH.
Mutagenicity	Not classified or listed by IARC, NTP, OSHA and ACGIH.
Reproductive effects	Not classified or listed by IARC, NTP, OSHA and ACGIH.
Teratogenicity	Not classified or listed by IARC, NTP, OSHA and ACGIH.

12. Ecological Information

Ecotoxicity	Maybe harmful to freshwater aquatic species and to plants that are not saline tolerant.
Environmental effects	Not available
Aquatic toxicity	Not available
Persistence / degradability	Not available
Bioaccumulation / accumulation	Not available

Partition coefficient	Not available
Mobility in environmental media	Not available
Chemical fate information	Not available

13. Disposal Considerations

Waste codes	Not available
Disposal instructions	Waste must be disposed of in accordance with federal, state/provincial and local environmental control regulations.
Waste from residues / unused products	Not available
Contaminated packaging	Not available

14. Transport Information

Department of Transportation (DOT)	Not regulated as dangerous goods.
Transportation of Dangerous Goods (TDG)	Not regulated as dangerous goods.

15. Regulatory Information

Canadian federal regulations	This product has been classified in accordance with the hazard criteria of the Controlled Products Regulations and the MSDS contains all the information required by the Controlled Products Regulations.
US Federal regulations	This product is not known to be a "Hazardous Chemical" as defined by the OSHA Hazard Communication Standard, 29 CFR 1910.1200. All components are on the U.S. EPA TSCA Inventory List.

CERCLA/SARA Hazardous Substances - Not applicable.

Occupational Safety and Health Administration (OSHA)

29 CFR 1910.1200 hazardous chemical No

CERCLA (Superfund) reportable quantity

None

Superfund Amendments and Reauthorization Act of 1986 (SARA)

Hazard categories
 Immediate Hazard - No
 Delayed Hazard - No
 Fire Hazard - No
 Pressure Hazard - No
 Reactivity Hazard - No

Section 302 extremely hazardous substance No

Section 311 hazardous chemical No

Clean Air Act (CAA)	Not available
Clean Water Act (CWA)	Not available
Safe Drinking Water Act (SDWA)	Not available
Drug Enforcement Agency (DEA)	Not available
Food and Drug Administration (FDA)	Not available

WHMIS status Not Controlled

State regulations This product does not contain a chemical known to the State of California to cause cancer, birth defects or other reproductive harm.

Inventory name

Country(s) or region	Inventory name	On inventory (yes/no)*
Canada	Domestic Substances List (DSL)	Yes
Canada	Non-Domestic Substances List (NDSL)	No
United States & Puerto Rico	Toxic Substances Control Act (TSCA) Inventory	Yes

A "Yes" indicates that all components of this product comply with the inventory requirements administered by the governing country(s)

16. Other Information

Disclaimer

Information contained herein was obtained from sources considered technically accurate and reliable. While every effort has been made to ensure full disclosure of product hazards, in some cases data is not available and is so stated. Since conditions of actual product use are beyond control of the supplier, it is assumed that users of this material have been fully trained according to the requirements of all applicable legislation and regulatory instruments. No warranty, expressed or implied, is made and supplier will not be liable for any losses, injuries or consequential damages which may result from the use of or reliance on any information contained in this document.

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Expiry date

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Prepared by

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